

# Translation

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## Summary of Consolidated Financial Results for the Nine Months Ended December 31, 2020 (Based on Japanese GAAP)

February 9, 2021

Company name: ISEWAN TERMINAL SERVICE CO.,LTD.  
 Stock exchange listing: Nagoya  
 Stock code: 9359 URL <https://www.isewan.co.jp/>  
 Representative: President Shozo Goto  
 Inquiries: Executive Managing Director Akihiko Takahashi TEL 052-661-5181  
 Scheduled date to file Quarterly Securities Report: February 12, 2021  
 Scheduled date to commence dividend payments: —  
 Preparation of supplementary material on quarterly financial results: No  
 Holding of quarterly financial results meeting: No

(Amounts less than one million yen are rounded down)

### 1. Consolidated financial results for the nine months ended December 31, 2020 (from April 1, 2020 to December 31, 2020)

#### (1) Consolidated operating results (cumulative)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Nine months ended December 31, 2020	30,940	(15.1)	593	(68.9)	729	(68.6)	464	(68.6)
Nine months ended December 31, 2019	36,428	(5.1)	1,909	(24.1)	2,323	(16.9)	1,477	(24.3)

	Earnings per share	Diluted earnings per share
	Yen	Yen
Nine months ended December 31, 2020	18.71	—
Nine months ended December 31, 2019	59.55	—

#### (2) Consolidated financial position

	Total assets	Net assets	Equity ratio
	Millions of yen	Millions of yen	%
As of December 31, 2020	44,136	34,134	75.0
As of March 31, 2020	44,778	34,213	73.9

### 2. Cash dividends

	Annual dividends per share				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Fiscal year-end	Total
	Yen	Yen	Yen	Yen	Yen
Year ended March 31, 2020	—	11.00	—	11.00	22.00
Year ending March 31, 2021	—	11.00	—		
Year ending March 31, 2021 (Forecast)				11.00	22.00

### 3. Forecast of consolidated financial results for the year ending March 31, 2021 (from April 1, 2020 to March 31, 2021)

Percentages indicate year-on-year changes

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	40,800	(14.1)	410	(81.8)	710	(74.7)	500	(69.0)	20.16

#### 4. Notes

- (1) Changes in significant subsidiaries during the nine months ended December 31, 2020  
(changes in specified subsidiaries resulting in the change in scope of consolidation): No
- (2) Application of special accounting methods for preparing quarterly consolidated financial statements: No
- (3) Changes in accounting policies, changes in accounting estimates, and restatement of prior period financial statements
- Changes in accounting policies due to revisions to accounting standards and other regulations: No
- Changes in accounting policies due to other reasons: No
- Changes in accounting estimates: No
- Restatement of prior period financial statements: No

#### (4) Number of issued shares (common shares)

Total number of issued shares at the end of the period (including treasury shares)

As of December 31, 2020	27,487,054 shares	As of March 31, 2020	27,487,054 shares
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Number of treasury shares at the end of the period

As of December 31, 2020	2,681,341 shares	As of March 31, 2020	2,681,291 shares
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Average number of shares during the period (cumulative from the beginning of the fiscal year)

Nine months ended December 31, 2020	24,805,733 shares	Nine months ended December 31, 2019	24,805,834 shares
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## Quarterly consolidated financial statements

### Consolidated balance sheets

(Thousands of yen)

	As of March 31, 2020	As of December 31, 2020
Assets		
Current assets		
Cash and deposits	9,694,168	9,530,761
Notes and accounts receivable - trade	6,780,427	6,456,267
Other	1,223,984	1,534,326
Allowance for doubtful accounts	(9,575)	(9,534)
Total current assets	17,689,004	17,511,820
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	6,900,766	6,426,800
Machinery, equipment and vehicles, net	997,268	874,651
Land	13,042,065	12,838,366
Leased assets, net	101,552	137,931
Construction in progress	6,109	—
Other, net	562,290	456,196
Total property, plant and equipment	21,610,054	20,733,946
Intangible assets		
Other	52,815	118,837
Total intangible assets	52,815	118,837
Investments and other assets		
Investment securities	2,913,741	3,690,159
Investments in capital	1,660	1,660
Long-term loans receivable	778,550	739,808
Deferred tax assets	1,256,609	925,532
Other	521,003	485,253
Allowance for doubtful accounts	(45,332)	(70,949)
Total investments and other assets	5,426,231	5,771,465
Total non-current assets	27,089,100	26,624,249
Total assets	44,778,105	44,136,070

(Thousands of yen)

	As of March 31, 2020	As of December 31, 2020
Liabilities		
Current liabilities		
Accounts payable - trade	3,102,242	2,870,415
Short-term borrowings	63,060	466,584
Current portion of long-term borrowings	581,741	116,169
Lease obligations	141,527	168,848
Income taxes payable	265,518	3,945
Provision for bonuses	871,117	438,322
Other	1,236,488	1,647,867
Total current liabilities	6,261,695	5,712,153
Non-current liabilities		
Long-term borrowings	181,199	161,114
Lease obligations	351,413	273,681
Retirement benefit liability	3,307,180	3,458,242
Asset retirement obligations	223,670	227,584
Other	239,454	169,050
Total non-current liabilities	4,302,917	4,289,673
Total liabilities	10,564,613	10,001,826
Net assets		
Shareholders' equity		
Share capital	2,046,941	2,046,941
Capital surplus	1,464,060	1,464,060
Retained earnings	30,485,049	30,378,811
Treasury shares	(1,218,278)	(1,218,319)
Total shareholders' equity	32,777,771	32,671,493
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	499,697	959,571
Foreign currency translation adjustment	(195,645)	(578,232)
Remeasurements of defined benefit plans	(1,264)	28,233
Total accumulated other comprehensive income	302,787	409,571
Non-controlling interests	1,132,932	1,053,178
Total net assets	34,213,491	34,134,243
Total liabilities and net assets	44,778,105	44,136,070

**Consolidated statements of income (cumulative) and consolidated statements of comprehensive income (cumulative)**

**Consolidated statements of income (cumulative)**

(Thousands of yen)

	Nine months ended December 31, 2019	Nine months ended December 31, 2020
Net sales	36,428,108	30,940,047
Cost of sales	28,522,054	24,678,156
Gross profit	7,906,053	6,261,891
Selling, general and administrative expenses	5,996,879	5,668,587
Operating profit	1,909,174	593,304
Non-operating income		
Interest income	41,487	39,856
Dividend income	82,644	58,222
Foreign exchange gains	57,723	—
Share of profit of entities accounted for using equity method	28,151	26,158
Rental income	80,634	79,639
Other	136,157	147,542
Total non-operating income	426,799	351,419
Non-operating expenses		
Interest expenses	6,378	8,701
Foreign exchange losses	—	201,983
Depreciation	3,474	3,064
Other	3,104	1,226
Total non-operating expenses	12,957	214,975
Ordinary profit	2,323,016	729,747
Extraordinary income		
Gain on sales of non-current assets	2,181	3,115
Gain on sales of investment securities	—	5,500
Total extraordinary income	2,181	8,615
Extraordinary losses		
Loss on sales of non-current assets	478	—
Loss on retirement of non-current assets	29,870	8,794
Loss on valuation of investment securities	—	3,145
Total extraordinary losses	30,348	11,940
Profit before income taxes	2,294,848	726,423
Income taxes - current	527,000	172,795
Income taxes - deferred	193,933	135,062
Total income taxes	720,933	307,858
Profit	1,573,914	418,565
Profit (loss) attributable to non-controlling interests	96,791	(45,531)
Profit attributable to owners of parent	1,477,122	464,096

# Consolidated statements of comprehensive income (cumulative)

(Thousands of yen)

	Nine months ended December 31, 2019	Nine months ended December 31, 2020
Profit	1,573,914	418,565
Other comprehensive income		
Valuation difference on available-for-sale securities	109,842	452,081
Foreign currency translation adjustment	(165,103)	(385,460)
Remeasurements of defined benefit plans, net of tax	34,990	29,497
Share of other comprehensive income of entities accounted for using equity method	1,967	7,442
Total other comprehensive income	(18,303)	103,561
Comprehensive income	1,555,611	522,126
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,458,551	570,880
Comprehensive income attributable to non-controlling interests	97,059	(48,754)